



Obsolescence
Management

Finally
safe from
surprises.

Topic: Obsolescence Management

Do the lifecycles of your systems no longer match the lifecycles of required components and spare parts?

This seminar is intended to provide you with **relevant knowledge on problem solving** with Obsolescence Management. It introduces participants to the field of Obsolescence Management and supports those with prior knowledge to gain more detailed insights in this field.

This seminar is also a **prerequisite** for progression to certification as **Obsolescence Manager "IIOM Associate Grade"**.



Objectives:

This two-day seminar workshop examines and demonstrates the origins of obsolescence as well as how to manage risk with **reactive and proactive approaches**, individual **processes** and digitized obsolescence management with applicable **tools**.

In addition, the two days of the event leave plenty of room for a range of **practical workshops and detailed analyses**. Contractual aspects and legal framework conditions will also be discussed.

Seminar Workshop

21 / 22 April 2027
in Bensheim (near Frankfurt)

Course Schedule

Day 1: 09:00 am to 05:30 pm
Day 2: 08:30 am to 05:00 pm

Cost:

Price per person: **€ 1,690** plus VAT
incl. conference documents, refreshments,
2 lunches, dinner and coffee breaks

Registration:

By **10 March 2027**

Venue:

HTV ALTER TECHNOLOGY GmbH

Robert-Bosch-Strasse 28 · 64625 Bensheim
Tel.: +49 (0)6251 848 00 0 · Fax: -49
info@htv-gmbh.de
www.htv-gmbh.de/htv-akademie/Schulung

Overnight Stay:

Accommodation costs are not included.
However, we have hotel recommendations in
the immediate vicinity for you:

www.hotelfelix.de
www.hotel-bacchus.de
www.tobbaccon.de

Please book your room yourself!

Target Groups:

Technical directors, managing directors,
purchasing managers, technical managers,
infrastructure managers, workshop managers,
logistics and materials management
managers, works council members and
anyone interested in the subject.

Also available as in-house event!



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in cooperation with:



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Contents:

Module 1: Introduction

- What does obsolescence mean?
- Types and triggers of obsolescence, future outlook

Module 2: Change and Discontinuation Management

- Types/effects of Product Change (PCN) and Product Discontinuance Notices (PDN)
- Information handling and digitization of PCNs/PDNs

Module 3: Obsolescence Management (OM)

- Possibilities of comprehensive Obsolescence Management according to international standards
- Differentiation between OM strategies and OM plans, as well as their contents

Module 4: Reactive Approach

- Significance, areas of application and possible solutions
- Workshop: Development of an interdisciplinary process flow

Module 5: Proactive Approach

- Importance as well as costs and savings opportunities
- Training in a robust OM risk analysis process

Module 6: Obsolescence Management Tools

- Automation of processes, evaluations and reports
- Overview of support tools, software and databases

Module 7: Strategies and Technologies

- OM as part of a company-wide strategy from development to after-sales service
- Reduction of obsolescence through the complete product life cycle, e.g. in contracts

Module 8: Quality control of electronic components

- Analytical methods for testing electronic components - general condition and originality
- Long-term storage - risks, solutions and process comparison

Module 9: Seminar Wash-Up

- Comparison of OM approaches and best practice examples
- Q & A session

Method:

Brief trainer impulses, exercises, individual and group work, discussion and exchange of experiences

Trainer:

MIB, Dipl.-Wirtsch.-Ing. **Bjoern Bartels**, AMSYS GmbH

Conditions of participation: The participation fee for this event includes conference documents, lunch and refreshments, and is stated per person and exclusive of VAT at 19%. It is due upon receipt of the invoice. After receipt of your registration, you will receive a confirmation. You may cancel (written form is required) free of charge until 8 weeks before the start of the event; cancellations by 4 weeks before the start of the event incur half of participation fee. The full participation fee will be due in the event of cancellation after this date. We are happy to accept a substitute participant at no additional cost. The organizer reserves the right to cancel the conference if necessary. In this case, the amount already paid will be refunded. In the event of cancellation by the organizer, any flight, travel and hotel costs already incurred will not be reimbursed by the organizer!



You can also book online at: www.am-sys.com/en/seminare

Email Registration:

>>> info@am-sys.com

Seminar: Obsolescence Management

21 / 22 April 2027 in Bensheim

Company

Name of participant

First name

Position

Street, Number, PO Box

Post code / City

Phone

Mobile

Email

Order number

Invoice address, if different

Date and Signature

Book online at:

www.am-sys.com/en/seminare



Or simply scan the QR code and register online directly.

You will receive a confirmation and the invoice upon receipt.