



Obsolescence  
Management

**Finally**  
safe from  
surprises.

## Topic: Obsolescence Management

Do the lifecycles of your systems no longer match the lifecycles of required components and spare parts?

This seminar is intended to provide you with **relevant knowledge on problem solving** with Obsolescence Management. It introduces participants to the field of Obsolescence Management and supports those with prior knowledge to gain more detailed insights in this field.

This seminar is also a **prerequisite** for progression to certification as **Obsolescence Manager "IIOM Associate Grade"**.



### Objectives:

This two-day seminar workshop examines and demonstrates the origins of obsolescence as well as how to **counter the effects** with comprehensive - reactive, proactive and strategic - Obsolescence Management.

In addition, the two days of the event leave plenty of room for a range of **practical workshops and detailed analyses**. Contractual aspects and legal framework conditions will also be discussed.



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## Seminar Workshop

**01 / 02 September 2020**  
in Bensheim (near Frankfurt)

### Course Schedule

Day 1: 09:00 am to 05:30 pm  
Day 2: 08:30 am to 05:00 pm

### Cost:

Price per person: **€ 1,290** plus VAT  
incl. conference documents, refreshments,  
2 lunches, dinner and coffee breaks

### Registration:

By **31 July 2020**

### Venue:

#### HTV GmbH

Robert-Bosch-Strasse 28 · 64625 Bensheim  
Tel.: +49 (0)6251 848 00 0 · Fax: -49  
info@htv-gmbh.de  
[www.htv-gmbh.de/htv-akademie/Schulung](http://www.htv-gmbh.de/htv-akademie/Schulung)

### Overnight Stay:

Accommodation costs are not included.  
However, we have hotel recommendations in  
the immediate vicinity for you:

[www.hotelfelix.de](http://www.hotelfelix.de)  
[www.hotel-bacchus.de](http://www.hotel-bacchus.de)  
[www.tabbaccon.de](http://www.tabbaccon.de)

Please book your room yourself!

### Target Groups:

Technical directors, managing directors,  
purchasing managers, technical managers,  
infrastructure managers, workshop managers,  
logistics and materials management  
managers, works council members and  
anyone interested in the subject.

**Also available as in-house event!**

## Contents:

### Module 1: Introduction

- What does obsolescence mean
- Types and triggers of obsolescence, future outlook

### Module 2: Change and Discontinuation Management

- Types/effects of Product Change (PCN) and Product Discontinuance Notices (PDN)
- Information handling and digitisation of PCNs/PDNs

### Module 3: Obsolescence Management (OM)

- Possibilities of comprehensive Obsolescence Management according to international standards
- Differentiation between OM strategies and OM plans, as well as their contents

### Module 4: Reactive Obsolescence Management

- Significance, areas of application and possible solutions
- Workshop: Development of an interdisciplinary process flow

### Module 5: Proactive Obsolescence Management

- Importance as well as costs and savings opportunities
- Training in a robust OM risk analysis process

### Module 6: Obsolescence Management Tools

- Automation of processes, evaluations and reports
- Overview of support tools, software and databases

### Module 7: Strategic Obsolescence Management

- OM as part of a company-wide strategy from development to after-sales service
- Reduction of obsolescence through the complete product life cycle, e.g. in contracts

### Module 8: Quality control of electronic components

- Analytical methods for testing electronic components - general condition and originality
- Long-term storage - risks, solutions and process comparison

### Module 9: Seminar Wash-Up

- Comparison of OM approaches and best practise examples
- Q & A session

## Method:

Brief trainer impulses, exercises, individual and group work, discussion and exchange of experiences

## Trainer:

MIB, Dipl.-Wirtsch.-Ing. **Bjoern Bartels**, AMSYS GmbH

**Conditions of participation:** The participation fee for this event includes conference documents, lunch and refreshments, and is stated per person and exclusive of VAT at 19%. It is due upon receipt of the invoice. After receipt of your registration, you will receive a confirmation. You may cancel (written form is required) free of charge until 8 weeks before the start of the event; cancellations by 4 weeks before the start of the event incur half of participation fee. The full participation fee will be due in the event of cancellation after this date. We are happy to accept a substitute participant at no additional cost. The organizer reserves the right to cancel the conference if necessary. In this case, the amount already paid will be refunded. In the event of cancellation by the organizer, any flight, travel and hotel costs already incurred will not be reimbursed by the organizer!



You can also book online at: [www.am-sys.com/en/seminars](http://www.am-sys.com/en/seminars)

## Email Registration:

>>> [info@am-sys.com](mailto:info@am-sys.com)

**Seminar: Obsolescence Management**

**01 / 02 September 2020 in Bensheim**

Company

Name of participant

First name

Position

Street, Number, PO Box

Post code / City

Phone

Mobile

Email

Order number

Invoice address, if different

**Date and Signature**

**Book online at:**

[www.am-sys.com/en/seminars](http://www.am-sys.com/en/seminars)



Or simply scan the QR code and register online directly.

You will receive a confirmation and the invoice upon receipt.